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The following pages will outline a case study, which shows the benefits in energy and cost savings of properly installed mechanical insulation.

Insulation is a proven means for conserving energy, reducing greenhouse gas emissions, increasing process productivity, providing a safer and more productive work environment, controlling condensation (which can lead to mold growth), supporting sustainable design technology and a host of other benefits.

Mechanical insulation does all of this, while providing a return on investment (ROI) rate, which is seldom rivaled. Despite the proven ROI, insulation is often overlooked and its benefits undervalued. Insulation is truly the lost or forgotten technology. Can you think of a more important time than now to think about how insulation can help you?

An insulation system is a technology, which needs to be engineered and maintained throughout the entire process. Several studies have estimated roughly 10 to 30 percent of all installed insulation is now missing or damaged.

The practice of not replacing or maintaining an insulation system in a timely and correct manner reduces the full benefits of insulation, and in return, decreases the ROI. In many cases, significant other issues - such as excessive energy loss, corrosion under insulation (CUI), mold development, increased cost of operations and reduced process productivity or efficiency - develop.

You can learn more on [www.MechanicalInsulatorsLMCT.com](http://www.MechanicalInsulatorsLMCT.com), where additional case studies can be viewed.

Please do not hesitate to contact me should you have any additional questions.  
Thank you,

Peter Ielimi

Executive Director  
Mechanical Insulators Labor Management Cooperative Trust



## **MMITAGS Insulation Energy Audit**

Prepared for: The Maritime Institute of Technology and Graduate Studies

By: Brian S Cavey

November 11, 2016

Building Operations Manager  
MITAGS  
692 Maritime Boulevard  
Linthicum Heights, MD 21090

Dear Operations Manager,

Please find enclosed the MITAGS Insulation Energy Appraisal for Room R-033 within the building at 692 Maritime Blvd in Linthicum Heights, MD. The appraisal evaluates and recommends energy saving opportunities through mechanical insulation. The appraisal provides estimated projects cost, savings and expected payback periods. The details in this report are based on an evaluation of energy consumption and an evaluation of the existing building systems and their operation at the time we conducted the appraisal.

We have developed an approach to identifying and recommending energy conservation measures of the mechanical insulation systems which provides short payback periods; this approach best positions the building against future increases in energy usage, more consistent budgeting of energy usage in the affected areas and cost reductions in both energy usage and equipment maintenance and repair. By implementing the recommended conservation measures you will experience significant energy reductions, cost savings and improved system performance, with an exceptional ROI. In addition, the measures recommended will help to improve building comfort levels, reduce potential employee heat stress issues and provide better working conditions for employees working in the affected areas.

This appraisal was performed and reviewed by Certified Insulation Energy Appraisers. The National Insulation Association's Growing the Insulation Industry Committee created the Insulation Energy Appraisal Program (IEAP). The IEAP is a major industry initiative designed to give facility/energy managers a better understanding of the true dollar and performance value of an insulated system. The program is a tool that quantifies the amount of energy and actual dollars a facility is losing with its current in-place insulation system, and-as mentioned previously-demonstrates the real-world benefits of a more efficient system.

We trust this Energy Appraisal meets with your approval and acceptance.

# Energy Savings Calculations

## MITAGS – Mechanical Room, R-033 Low Pressure Steam System

The following calculations for the low pressure steam system are based on following criteria

- System Operating Temperature is approximately 235°
- System fuel – Natural Gas
- Fuel costs - \$3.641/Mcf
- System operates full time – 8320 hours per year



|                           |            |   |             |
|---------------------------|------------|---|-------------|
| Low Pressure Steam Valve  |            | Emittance of Surface                      | 0.90        |
| Operating Temperature, *F | ±235°      | Expected Useful Life of Insulation System | 20 yrs.     |
| Ambient Temperature, *F   | 104        | Operating hours per year                  | 8320        |
| Insulation selected       | Fiberglass | Efficiency of fuel Conversion%            | 80          |
|                           |            | Selected fuel                             | Natural Gas |
|                           |            | Cost of Fuel,\$/Mcf                       | 3.641       |

Low Pressure Steam valve, 3", no insulation.

Recommendation: Insulate Valve with 1 ½" Fiberglass Pipe Insulation results in reduced surface temperature to 114°, reducing Heat Loss by 1,590 Btu per hour and reducing the annual cost by \$58.63 per year with an ROI of approximately 17 months. Applying insulation to this valve will also reduce the CO2 emissions by .889 MT/year.

| Results            |                   |                   |                      |                     |                  |               |                                   |
|--------------------|-------------------|-------------------|----------------------|---------------------|------------------|---------------|-----------------------------------|
| Thickness (inches) | Surface Temp (°F) | Heat Loss (Btu/h) | Cost of Fuel (\$/yr) | Installed Cost (\$) | Payback (months) | Annual Return | CO <sub>2</sub> Emissions (MT/yr) |
| 0                  | 235               | 1745              | \$64.34              | \$0.00              | NA               | NA            | 0.97                              |
| 0.5                | 129               | 334               | \$12.30              | \$70.20             | 16               | 74%           | 0.18                              |
| 1                  | 119               | 214               | \$7.90               | \$77.73             | 17               | 73%           | 0.12                              |
| 1.5                | 114               | 155               | \$5.71               | \$85.26             | 17               | 69%           | 0.09                              |

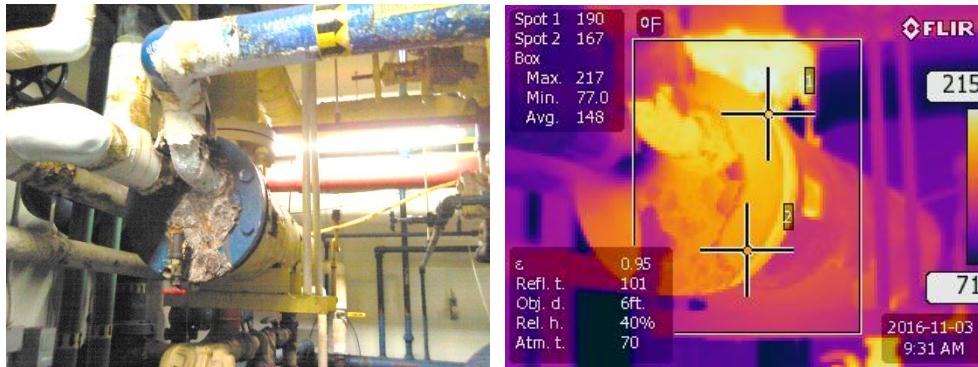
# Energy Savings Calculations

## MITAGS – Mechanical Room, R-033

### Low Pressure Steam System

The following calculations for the low pressure steam system are based on following criteria

- System Operating Temperature is approximately 235°
- System fuel – Natural Gas
- Fuel costs - \$3.641/Mcf
- System operates full time – 8320 hours per year



|                           |            |   |             |
|---------------------------|------------|---|-------------|
| Heat Exchanger            |            | Emittance of Surface                      | 0.90        |
| Operating Temperature, *F | ±235°      | Expected Useful Life of Insulation System | 20 yrs.     |
| Ambient Temperature, *F   | 104        | Operating hours per year                  | 8320        |
| Insulation selected       | Fiberglass | Efficiency of fuel Conversion%            | 80          |
|                           |            | Selected fuel                             | Natural Gas |
|                           |            | Cost of Fuel,\$/Mcf                       | 3.641       |

Heat Exchanger, no insulation on head; damaged insulation on body.

Recommendation: Insulate head of heat exchanger and replace insulation on body with 1 ½” Fiberglass Pipe Insulation; heat exchanger requires a total of 28 sq ft of insulation. Application of insulation results in reduced surface temperature to 95.5°, reducing Heat Loss by 510 Btu per hour and reducing the annual cost by \$18.80 per year per sq ft with an ROI of approximately 23.5 months. Applying insulation to this valve will also reduce the CO2 emissions by .28 MT/year per sq ft..

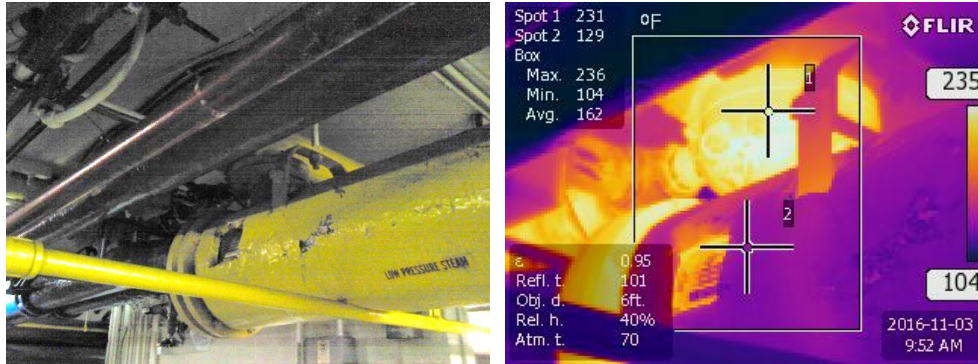
| Results            |                   |                   |                      |                     |                  |               |                                   |
|--------------------|-------------------|-------------------|----------------------|---------------------|------------------|---------------|-----------------------------------|
| Thickness (inches) | Surface Temp (°F) | Heat Loss (Btu/h) | Cost of Fuel (\$/yr) | Installed Cost (\$) | Payback (months) | Annual Return | CO <sub>2</sub> Emissions (MT/yr) |
| 0                  | 234.8             | 544               | \$20.06              | \$0.00              | NA               | NA            | 0.3                               |
| 1                  | 103               | 64                | \$2.35               | \$35.55             | 24.1             | 50%           | 0.04                              |
| 1.5                | 95.5              | 44                | \$1.64               | \$36.03             | 23.5             | 51%           | 0.02                              |
| 2                  | 91.3              | 34                | \$1.26               | \$36.51             | 23.3             | 51%           | 0.02                              |

# Energy Savings Calculations

## MITAGS – Mechanical Room, R-033 Low Pressure Steam System

The following calculations for the low pressure steam system are based on following criteria

- System Operating Temperature is approximately 235°
- System fuel – Natural Gas
- Fuel costs - \$3.641/Mcf
- System operates full time – 8320 hours per year



|                           |            |   |             |
|---------------------------|------------|---|-------------|
| Low Pressure Steam Flange |            | Emittance of Surface                      | 0.90        |
| Operating Temperature, *F | ±235°      | Expected Useful Life of Insulation System | 20 yrs.     |
| Ambient Temperature, *F   | 104        | Operating hours per year                  | 8320        |
| Insulation selected       | Fiberglass | Efficiency of fuel Conversion%            | 80          |
|                           |            | Selected fuel                             | Natural Gas |
|                           |            | Cost of Fuel,\$/Mcf                       | 3.641       |

Low Pressure Steam Flange, 3", no insulation.

Recommendation: Insulate Valve with 1 ½" Fiberglass Pipe Insulation results in reduced surface temperature to 115°, reducing Heat Loss by 531 Btu per hour and reducing the annual cost by \$19.55 per year with an ROI of approximately 17 months. Applying insulation to this valve will also reduce the CO2 emissions by ..29 MT/year.

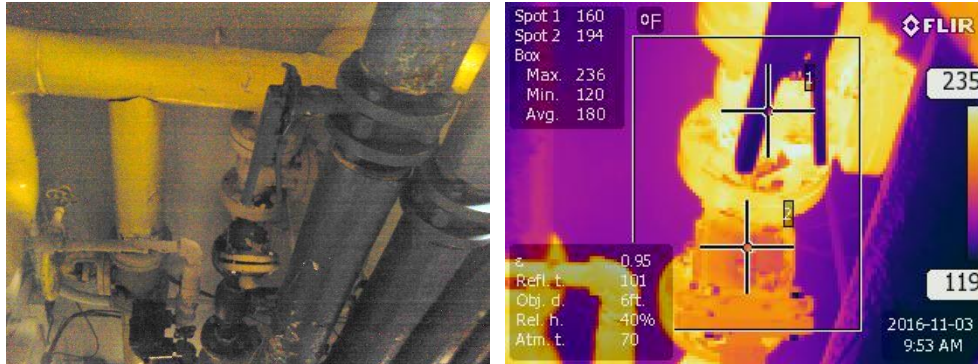
| Results            |                   |                   |                      |                     |                  |               |                                   |
|--------------------|-------------------|-------------------|----------------------|---------------------|------------------|---------------|-----------------------------------|
| Thickness (inches) | Surface Temp (°F) | Heat Loss (Btu/h) | Cost of Fuel (\$/yr) | Installed Cost (\$) | Payback (months) | Annual Return | CO <sub>2</sub> Emissions (MT/yr) |
| 0                  | 235               | 582               | \$21.45              | \$0.00              | NA               | NA            | 0.32                              |
| 0.5                | 131               | 110               | \$4.06               | \$23.40             | 16               | 74%           | 0.06                              |
| 1                  | 120               | 71                | \$2.61               | \$25.91             | 17               | 73%           | 0.04                              |
| 1.5                | 115               | 51                | \$1.90               | \$28.42             | 17               | 69%           | 0.03                              |

# Energy Savings Calculations

## MITAGS – Mechanical Room, R-033 Low Pressure Steam System

The following calculations for the low pressure steam system are based on following criteria

- System Operating Temperature is approximately 235°
- System fuel – Natural Gas
- Fuel costs - \$3.641/Mcf
- System operates full time – 8320 hours per year



|                                       |   |             |
|---------------------------------------|---|-------------|
| Low Pressure Steam Valve and Strainer | Emittance of Surface                      | 0.90        |
| Operating Temperature, *F             | Expected Useful Life of Insulation System | 20 yrs.     |
| ±235°                                 | Operating hours per year                  | 8320        |
| Ambient Temperature, *F               | Efficiency of fuel Conversion%            | 80          |
| 104                                   | Selected fuel                             | Natural Gas |
| Insulation selected                   | Cost of Fuel,\$/Mcf                       | 3.641       |
| Fiberglass                            |   |             |

Low Pressure Steam valve and strainer, 3", no insulation.

Recommendation: Insulate Valve with 1 ½" Fiberglass Pipe Insulation results in reduced surface temperature to 115°, reducing Heat Loss by 3,182 Btu per hour and reducing the annual cost by \$117.31 per year with an ROI of approximately 17 months. Applying insulation to this valve will also reduce the CO2 emissions by .1.76 MT/year.

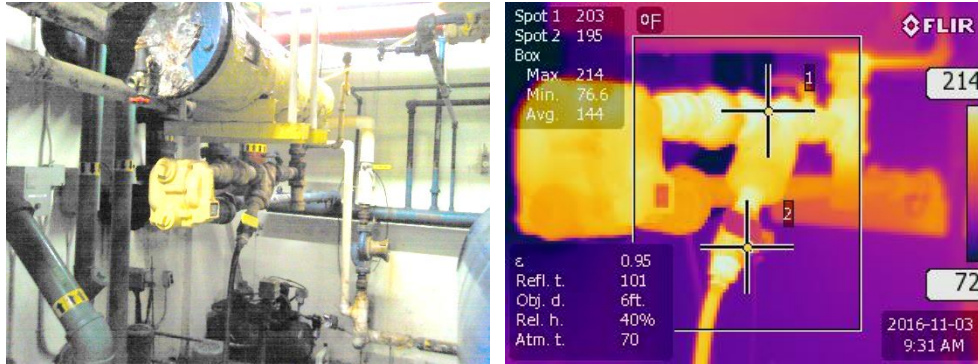
| Results            |                   |                   |                      |                     |                  |               |                                   |
|--------------------|-------------------|-------------------|----------------------|---------------------|------------------|---------------|-----------------------------------|
| Thickness (inches) | Surface Temp (°F) | Heat Loss (Btu/h) | Cost of Fuel (\$/yr) | Installed Cost (\$) | Payback (months) | Annual Return | CO <sub>2</sub> Emissions (MT/yr) |
| 0                  | 235               | 3490              | \$128.68             | \$0.00              | NA               | NA            | 1.93                              |
| 0.5                | 131               | 660               | \$24.33              | \$140.40            | 16               | 74%           | 0.37                              |
| 1                  | 120               | 426               | \$15.69              | \$155.46            | 17               | 73%           | 0.24                              |
| 1.5                | 115               | 308               | \$11.37              | \$170.52            | 17               | 69%           | 0.17                              |

# Energy Savings Calculations

## MITAGS – Mechanical Room, R-033 Low Pressure Steam System

The following calculations for the low pressure steam system are based on following criteria

- System Operating Temperature is approximately 235°
- System fuel – Natural Gas
- Fuel costs - \$3.641/Mcf
- System operates full time – 8320 hours per year



|                                |                      |   |             |
|--------------------------------|----------------------|---|-------------|
| Low Pressure Steam Trap piping | Emittance of Surface | 0.90                                      |             |
| Operating Temperature, *F      | ±235°                | Expected Useful Life of Insulation System | 20 yrs.     |
| Ambient Temperature, *F        | 104                  | Operating hours per year                  | 8320        |
| Insulation selected            | Fiberglass           | Efficiency of fuel Conversion%            | 80          |
|                                |                      | Selected fuel                             | Natural Gas |
|                                |                      | Cost of Fuel,\$/Mcf                       | 3.641       |

Low Pressure Steam Trap, 2", no insulation.

Recommendation: Insulate Valve with 1 ½" Fiberglass Pipe Insulation results in reduced surface temperature to 112°, reducing Heat Loss by 911 Btu per hour and reducing the annual cost by \$33.59 per year with an ROI of approximately 17 months. Applying insulation to this valve will also reduce the CO2 emissions by .50 MT/year.

| Results            |                   |                   |                      |                     |                  |               |                                   |
|--------------------|-------------------|-------------------|----------------------|---------------------|------------------|---------------|-----------------------------------|
| Thickness (inches) | Surface Temp (°F) | Heat Loss (Btu/h) | Cost of Fuel (\$/yr) | Installed Cost (\$) | Payback (months) | Annual Return | CO <sub>2</sub> Emissions (MT/yr) |
| 0                  | 235               | 1002              | \$36.95              | \$0.00              | NA               | NA            | 0.55                              |
| 0.5                | 127               | 201               | \$7.40               | \$62.56             | 25               | 47%           | 0.11                              |
| 1                  | 115               | 119               | \$4.38               | \$72.56             | 27               | 45%           | 0.07                              |
| 1.5                | 112               | 91                | \$3.36               | \$82.56             | 29               | 41%           | 0.05                              |



Thank you for taking the time to allow us to introduce you to a sample appraisal to provide you with a glimpse of the potential savings that could be achieved by evaluating and properly insulating the mechanical systems in your facility. While the enclosed report is but a sample of the savings that would be achieved in one mechanical room, we have quantified energy loss, calculated potential energy savings as well as reductions in greenhouse gas emissions by utilizing Infrared / Digital Photography and State of the Art Energy Appraisal Software.

### **Clarifications**

The preceding information does not include any allowance incentives, for emission reductions, nor does it include the following additional advantages to you of upgrading your mechanical insulation systems as recommended:

- a. Potential tax benefits and credits from energy conservation investments
- b. Enhanced personnel protection, noise control and fire safety
- c. Condensation prevention and freeze protection
- d. Reduced corrosion potential
- e. Reduced equipment wear and tear
- f. Reduced ongoing insulation maintenance expense
- g. Improved process flows
- h. More attractive and comfortable working environment

Mechanical Insulation is applied as a safeguard to protect personnel from burns. Insulation is used to reduce ambient temperatures to prevent personnel from working under stressful high temperature conditions. "*ASTM Standard Practice C 1057*" contains a Standard Practice for Determination of Skin Contact Temperature from heated surfaces. The Standard Industry Practice is to use 140°F as the maximum temperature of a heated surface that may be contacted by working personnel.

Design of Insulation Systems is a process that must utilize numerous criteria to determine the best materials, applications and temperature changes. We have evaluated the mechanical systems and the design requirements in order to provide solutions to best integrate the often conflicting demands of initial investment, durability, value and life cycle costs. We have tried to minimize the variation of temperature in processes and to minimize energy use.

### **Damaged / Inadequate Insulation**

While we evaluated but a small area of the facility, the energy loss due to damaged / inadequate insulation in the facility appears to be significant. Due to the age of the systems, the frequent cycling of HVAC systems, the areas humidity levels and the physical abuse some of these systems have endured, a high percentage of the System Insulation is compromised to the point that it should be replaced. There are places in the facility where the insulation has been removed and has not been replaced. We did not include the energy savings from damaged insulation in any of our calculations.

If you were to choose to conduct a complete facility appraisal we would utilize information provided by your engineering staff including heating and cooling set points, process temperatures, total annual hours of operation, scheduled down times, type of energy used, cost of energy, facility design, HVAC system function and design, business functions and energy conservation strategies to provide a complete evaluation of the mechanical system insulation in your facility. Our report would include this information in conjunction with our expertise and training in analyzing and verifying with thermographs, installed material uses, wind velocities, area weather data, design and relative humidity values as well as facility, mechanical, and equipment geometries to evaluate the existing conditions at the Maritime Institute of Technology and Graduate Studies.

After completing our interview with the facility/ energy manager and other engineering staff, we will review the facility layout system integration and will then conduct a comprehensive walk-through of the facility. We use thermographs to differentiate differences in temperature ( $\Delta t$ ) and to pinpoint underlying problems in energy usage. From this data, in conjunction with a visual survey, we will produce a comprehensive report to provide you with a wealth of detailed information about the locations, causes and extent of problems, potential solutions and calculation of available savings. After obtaining site specific data we will perform calculations, evaluate current and potential energy conservation measures, and then compile a comprehensive, detailed report with recommendations to reduce energy costs, to improve energy efficiency and reduce the carbon footprint. Our final reports will provide you vital information to determine energy loss patterns and potential fuel cost savings in both dollars and Btu's to reveal hidden problems, helping you determine the next course of action.

A thorough inspection of Mechanical Room R-033 revealed a large amount of missing and damaged insulation. The examples on the previous pages show the cost and fuel savings by adding insulation to uninsulated piping and equipment while also greatly reducing the CO2 emissions produced when using excessive amounts of energy because of the lack of insulation.

While inspecting the room, we found uninsulated: 7 valves/strainers, 4 flanges, some other miscellaneous fittings and equipment and a significant amount of bare piping. The examples on the previous pages include 2 valves, 1 strainer, 1 flange, 1 piece of equipment and a small amount of uninsulated piping. The savings from insulating just the items in the examples are significant with heat loss savings of 20,494 Btu/h and cost saving of \$755.48 per year. These examples account for approximately a quarter of the uninsulated items in Room R-033 leaving you with anticipated savings of over \$3,321 per year should you choose to apply the missing insulation.

We welcome the opportunity to meet with you to review and explain any questions you have concerning the attached report.

Sincerely yours,

Brian S Cavey, CIEA